

Break Time

**Wholesale Marketplace
& Store Manager
Session II**

will begin at 10:55



Introduction to the Wholesale Marketplace



**Training for
Sales & Accounting Employees.**



How do Businesses do Business

Retail

Retail businesses buy merchandise from a variety of wholesalers and sell it directly to consumers. Supermarkets, mail-order catalog merchants, computer stores, dress shops, department stores, and convenience marts are retailers.

Service

People with a particular skill sell it to consumers or to other businesses, depending on the skill. They typically will do something for you so that you do not need to do it for your self. Restaurants, nail salons, lawyers, doctors, gardener, car detailing, dentists, veterinarian etc..

Distributor or Wholesaler

Wholesalers buy merchandise from manufacturers, factories or brokers and resell the goods to retailers.

Manufacturing

Manufacturers assemble components or process raw materials into products for consumers or other businesses. They do not sell to individual customers but to people who buy what they make in large quantities. Automakers



Supply Chain- Wear did your shirt come from



Supply Chain- Wear did your shirt come from



Supply Chain- Wear did your shirt come from



Supply Chain- Wear did your shirt come from



Supply Chain- Wear did your shirt come from

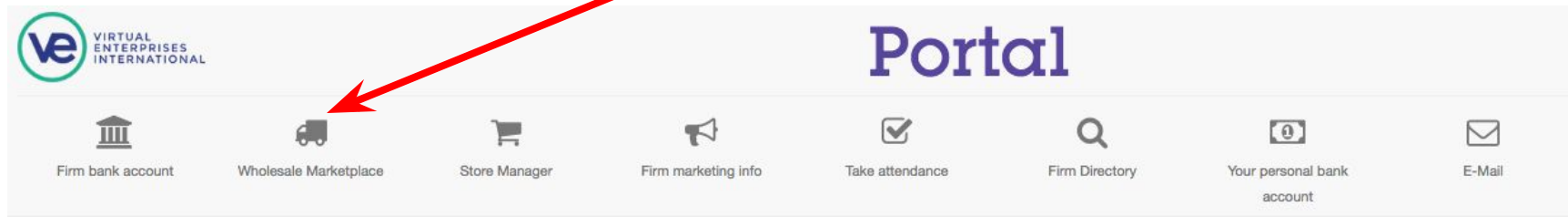


Supply Chain- Wear did your shirt come from



Wholesale Marketplace

When your company is buying the products they sell from the manufacturer or distributor, they are considered to be buying wholesale. When you sell to your customers that is considered retail. To simulate your company buying from wholesalers you need to go to the wholesale marketplace in the VEI Portal



Most people in the company will not need access to the Wholesale Marketplace unless they are in the accounting or sales department. The sales or accounting department should order the initial inventory at the beginning of your company operations and then should be tracking product inventories and will reorder when supplies get low in your warehouse or storage.



Wholesale Marketplace

Browse by category:

[Bulk Refill](#)
[Cold Beverage Vending](#)
[Food Vending](#)
[Gumball Machines](#)
[Hot Beverage Vending](#)
[Machines](#)
[Ice Cream Vending](#)
[Machines](#)
[Minni Vending](#)
[M&M Star Wars Dispensers](#)
[Snack Refill](#)
[Snack Vending](#)

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[Product manager](#)

[Marketplace User Manual \(pdf\)](#)

Product Manager

This is where you will put all the items that you will be buying from the wholesaler or distributor.

Essentially you will create a list of all your company products. Each product will have a category, name, product or SKU number, a wholesale price (the price you pay for it) You will click the add button to add a product to the list of things you can buy.

Adding products are done by clicking the **+ Add** button

Product manager

Enter the products here that you wish to purchase from the Wholesale Marketplace for resale.

[+ Add](#)

Category	Product name	SKU#	Wholesale price	Edit	Delete
----------	--------------	------	-----------------	------	--------



Wholesale Marketplace

Browse by category:

- [Bulk Refill](#)
- [Cold Beverage Vending](#)
- [Food Vending](#)
- [Gumball Machines](#)
- [Hot Beverage Vending](#)
- [Machines](#)
- [Ice Cream Vending](#)
- [Machines](#)
- [Minni Vending](#)
- [M&M Star Wars Dispensers](#)
- [Snack Refill](#)
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Product


Category *

Product name *

SKU *
A unique SKU number, use digits only if possible

Cost *

[Cancel](#)



Products

This is where you determine the categories, when ever you put a category in that new name will appear in the category list.

Every Product needs to have a unique name , SKU (product number).

The cost is what you pay for it, not what you charge customers that buy from you. Typically the cost is much less (50%-200%) than what you sell it for.



Wholesale Marketplace - Placing an Order

Browse by category:

- [Bulk Refill](#)
- [Cold Beverage Vending](#)
- [Food Vending](#)
- [Gumball Machines](#)
- [Hot Beverage Vending](#)
- [Machines](#)
- [Ice Cream Vending](#)
- [Machines](#)
- [Minni Vending](#)
- [M&M Star Wars Dispensers](#)
- [Snack Refill](#)
- [Snack Vending](#)

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Category Ice Cream Vending Machines

Item	SKU#	Cost	Add to cart	
Automatic Products AP320-CW	VMI48	\$1,495.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
Automatic Products AP320-L	VMI49	\$99.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
Automatic Products AP320-RM	VMI47	\$1,995.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
Fastcorp 820-CW	VMI42	\$1,495.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
Fastcorp 820-L	VMI43	\$89.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
Fastcorp 820-RM	VMI41	\$1,795.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
Fastcorp 821-CW	VMI14	\$1,495.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
Fastcorp 821-L	VMI15	\$89.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
Fastcorp 821-RM	VMI13	\$1,795.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
National 445-CW	VMI45	\$2,995.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
National 445-L	VMI46	\$174.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
National 445-RM	VMI44	\$3,495.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>

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When placing an order you will determine the number of a each product that you want and click add to cart.

The purchase will only accept one item at a time, so do not put a bunch on numbers in and expect them to be added to the cart. They need to be added one at a time.



Wholesale Marketplace – Viewing the Cart

Browse by category:

- [Bulk Refill](#)
- [Cold Beverage Vending](#)
- [Food Vending](#)
- [Gumball Machines](#)
- [Hot Beverage Vending](#)
- [Machines](#)
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Category Ice Cream Vending Machines

Item	SKU#	Cost	Add to cart	
Automatic Products AP320-CW	VMI48	\$1,495.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
Automatic Products AP320-L	VMI49	\$99.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
Automatic Products AP320-RM	VMI47	\$1,995.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
Fastcorp 820-CW	VMI42	\$1,495.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
Fastcorp 820-L	VMI43	\$89.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
Fastcorp 820-RM	VMI41	\$1,795.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
Fastcorp 821-CW	VMI14	\$1,495.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
Fastcorp 821-L	VMI15	\$89.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
Fastcorp 821-RM	VMI13	\$1,795.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
National 445-CW	VMI45	\$2,995.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
National 445-L	VMI46	\$174.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>
National 445-RM	VMI44	\$3,495.00	Quantity <input type="text"/>	<input type="button" value="Add to cart"/>

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Cart

#	Item	SKU#	Cost	Quantity	Amount	Remove
1	Automatic Products AP320-RM	VMI47	\$1,995.00	<input type="text" value="1"/> <input type="button" value="Update"/>	\$1,995.00	<input type="button" value="Remove item"/>
2	Automatic Products AP320-CW	VMI48	\$1,495.00	<input type="text" value="2"/> <input type="button" value="Update"/>	\$2,990.00	<input type="button" value="Remove item"/>
3	Automatic Products AP320-L	VMI49	\$99.00	<input type="text" value="3"/> <input type="button" value="Update"/>	\$297.00	<input type="button" value="Remove item"/>

Subtotal: **\$5,282.00**

Shipping method:



Wholesale Marketplace – Viewing the Cart

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Checkout

Billing and shipping info

Your name*	<input type="text"/>
Your PO number/Reference	<input type="text"/>
Company name	Vend-Inc
Email	vendinc.ca@veinternational.org
Address	1401 S. Grand
City	Santa Ana
State	CA
ZIP code	92705

Your order

#	Item	SKU#	Cost	Quantity	Amount
1	Automatic Products AP320-RM	VMI47	\$1,995.00	1	\$1,995.00
2	Automatic Products AP320-CW	VMI48	\$1,495.00	2	\$2,990.00
3	Automatic Products AP320-L	VMI49	\$99.00	3	\$297.00
Shipping cost (Ground Shipping)					\$52.82
Subtotal:					\$5,334.82
Tax:					\$0.00
Grand total:					\$5,334.82

NO SALES TAX

Cart

#	Item	SKU#	Cost	Quantity	Amount	Remove
1	Automatic Products AP320-RM	VMI47	\$1,995.00	1 <input type="text"/> <input type="button" value="Update"/>	\$1,995.00	<input type="button" value="Remove item"/>
2	Automatic Products AP320-CW	VMI48	\$1,495.00	2 <input type="text"/> <input type="button" value="Update"/>	\$2,990.00	<input type="button" value="Remove item"/>
3	Automatic Products AP320-L	VMI49	\$99.00	3 <input type="text"/> <input type="button" value="Update"/>	\$297.00	<input type="button" value="Remove item"/>

Subtotal: \$5,282.00

Shipping method:



Wholesale Marketplace – Placed Orders

Browse by category:

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- [Hot Beverage Vending](#)
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[Orders](#) > Order# 11531

Order summary

Order number	11531	Download invoice
Order date	March 16, 2016, 1 p.m.	
Placed by	Iliana Ochoa	
Your PO number/Reference	March Costco Business Contract	
Status	Completed	
Shipment date	March 16, 2016, 2:31 p.m.	
Net balance	\$0.00 (payment received: April 1, 2016)	

Ordered items

Orders

Order number	Order date	Placed by	Your PO number/reference	Invoice total	Net balance	Status
12128	June 1, 2016, 12:55 p.m.	Iliana Ochoa	April Reorder Task # 3	\$68,103.57	\$0.00	Completed
12078	May 16, 2016, 12:07 p.m.	Iliana Ochoa	May Costco Business Contract	\$67,222.67	\$0.00	Completed
11813	April 21, 2016, 12:55 p.m.	Iliana Ochoa	April Costco Business Contract	\$78,863.83	\$0.00	Completed
11531	March 16, 2016, 1 p.m.	Iliana Ochoa	March Costco Business Contract	\$79,631.94	\$0.00	Completed
11529	March 16, 2016, 12:54 p.m.	Iliana Ochoa	February Costco Business Contract	\$78,276.06	\$0.00	Completed
11511	March 14, 2016, 12:07 p.m.	Iliana Ochoa	December Costco Business Contract	\$79,694.05	\$0.00	Completed
11510	March 14, 2016, 12:02 p.m.	Iliana Ochoa	January Costco Business Contract	\$78,418.87	\$0.00	Completed
11017	Feb. 26, 2016, 5 p.m.	Iliana Ochoa	Long Beach Orders	\$83,156.11	\$0.00	Completed
9710	Nov. 20, 2015, 4:47 p.m.	Iliana Ochoa	112015	\$169,890.54	\$0.00	Completed

KU#	Cost	Quantity	Amount	Cancel item
6	\$302.00	50	\$15,100.00	N/A
4	\$6,173.00	9	\$55,557.00	N/A
3	\$200.00	5	\$1,000.00	N/A
2	\$1,500.00	1	\$1,500.00	N/A
3	\$120.00	1	\$120.00	N/A
3	\$1,700.00	1	\$1,700.00	N/A
5	\$1,500.00	1	\$1,500.00	N/A
P	\$10.00	1	\$10.00	N/A



Wholesale Marketplace – Paying For Orders

VEI-WEST Wholesale Market
 501 S. Mt. Vernon Avenue
 Bakersfield, CA 93307
 Email: vei-west@veinternational.org

Invoice

Invoice number:	11531	To:	
Invoice date:	Mar 16, 2016	Vend-Inv:	
Discount date:	Mar 26, 2016	1401 S. Grand	
Due date:	Apr 15, 2016	Santa Ana, CA 92705	
Invoice total:	\$79,631.94		
Order placed by:	Liliana Ordoa		
Your PO number/Reference:	March Costco Business Contract		

Item	SKU#	Cost	Quantity	Amount
30 Selection Elevator Combo I	VMSC06	\$302.00	50	\$15,100.00
30 Selection Elevator Combo-RM	VMSC04	\$6,173.00	9	\$65,557.00
AMS Semist Vendor-L	VMSC03	\$200.00	5	\$1,000.00
American Machine COHP. GF16-CW	VMSS02	\$1,500.00	1	\$1,500.00
American Machine COHP. GF16-L	VMSS03	\$120.00	1	\$120.00
AMS 38" Sensit Snack Machine-RM	VMLS03	\$1,700.00	1	\$1,700.00
Sega INFiS Infinity 39"b CW	VMSS05	\$1,500.00	1	\$1,500.00
Chocolate Bars 12PK.	SCB12P	\$10.00	1	\$10.00
Classic Mix 24PK.	SCH12P	\$13.50	1	\$13.50
Cookie Variety - 24 /PK.	SCK12P	\$10.00	1	\$10.00
Kind Energy Bars - 24/PK.	SHY12P	\$18.00	1	\$18.00
Nature Valley Granola Bars - 24/PK	SCK13P	\$10.00	1	\$10.00
Skittles 12PK.	SSC12P	\$10.00	1	\$10.00
Clone Trooper	PDGM03CT	\$15.00	51	\$765.00
Darth Vader	PDGM03DV	\$15.00	51	\$765.00
Luke Skywalker	PDGM01LS	\$15.00	51	\$765.00
Shipping cost (Ground Shipping)				\$786.44
			Subtotal:	\$79,631.91
			Tax:	\$0.00
			Grand total:	\$79,631.94

Payment Advice

Bank account: 610108387 VEI-WEST Wholesale Market
 Amount: \$79,631.94
 Payment description: INVOICE# 11531

Please pay this invoice in a single payment. Do not combine payment of this invoice and other invoices in one payment.

Payment Terms

2% 10, Net 30 from date of invoice. Past due invoices will be charged 1.5% interest per month outstanding.



Wholesale Marketplace - Paying For Orders

After submitting an order you will have 30 days to pay the invoice and typically that is your job. It is very important to make sure you pay the invoice the correct way. **1.** pay it to the VEI-WEST Wholesale Market **2.** pay correct amount **3.** Include the invoice number in the description

Thor s14 black-out	SS02
Thor womens phase stix pants	SS07
Wulfspport 2013 blue trails kit	SS04
Wulfspport stratos 2013 kit	SS01
Shipping cost (Ground Shipping)	

Payment Advice
Bank account: 610108387 VEI-WEST Wholesale Market
Amount: \$94,015.54
Payment description: INVOICE# 5746
Please pay this invoice in a single payment. Do not combine payment of this invoice and other invoices in one

Payment Terms
2% 10, Net 30 from date of invoice. Past due invoices will be charged 1.5% interest per month outstanding.

Bill payment

From account*	Budget Checking - 610436775
To payee*	VEI-WEST Wholesale Market - acct# 610108387
Amount*	94015.54
Currency*	USD
Description*	INVOICE# 5745
Process date*	10/10/2014
Frequency*	One time
Max payments	

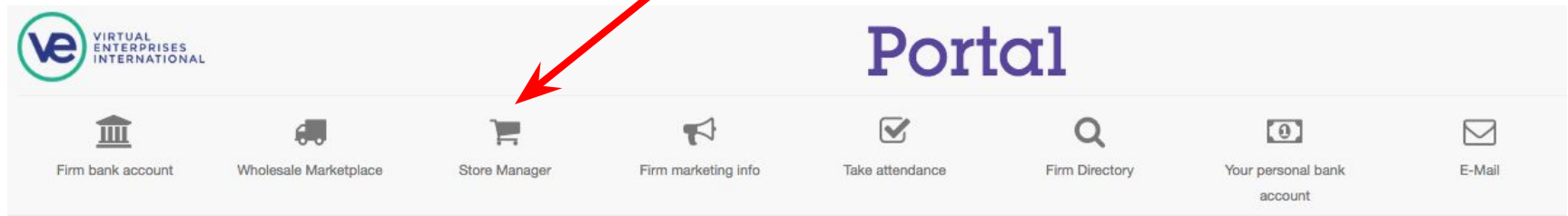


Introduction to the Store Manager



Store Manager

When people buy from your company web site the sales can be controlled and registered in the **Store Manager** and will be visible in the company bank account in the VEI Portal.



Most people in the company will not need access to the **Store Manager** unless they are in the accounting, sales or web design departments. This is the place where you will set up your web site shopping cart buttons to allow direct payment from student accounts in the VEI network and see any sales and payments to the company from your web site.



Store Manager - Features

Sales Transactions
will show all people who have purchased from your web site

Buy Buttons
Is where you will make the buttons for your web site

Promotional Codes
Is where you will make the special promotion that can give customer discounts. This is great for people that follow you on social media

Shipping Rates
Is where you will enter your shipping rates for the US and other countries

The screenshot shows the 'Store Manager' interface for 'VIRUAL ENTERPRISES INTERNATIONAL'. The user is logged in as 'A. Gersten'. The left sidebar contains a menu with the following items: Century High TBD1 (US021722), Sales transactions, Buy buttons, Promotional codes, Shipping rates, Sales tax rates, Settings, and Documentation. The main content area is titled 'Sales transactions' and contains the text 'These are the sales transactions made through your Buy buttons.' and a 'Download sales transaction list (Excel)' link. Below this is a search section with 'Date from (mm/dd/yyyy)' set to '07/09/2016' and 'until (mm/dd/yyyy)' set to '10/09/2016'. There is a search input field labeled 'Enter buyer's name, city, country or amount' and a 'Search' button. At the bottom, there is a table header with columns: Transaction no, Date (Central Time), Buyer, and Amount. The table content shows 'No sales transactions found'.

Documentation
will show your web designers how to add the buttons to the company web site

Settings
will allow you to company logo and contact information to the shopping cart

Sales Tax
As part of the simulation all sales tax around the US are the same and are set at 7%



Store Manager - Features

Vend-inc (US021511)

Sales transactions

These are the sales transactions made through your Buy buttons. [Download sales transaction list \(Excel\)](#)

Date from (mm/dd/yyyy) 01/01/2016 until (mm/dd/yyyy) 04/30/2016

Enter buyer's name, city, country or amount

Transaction no	Date (Central Time)	Buyer	Amount
70881	04/22/2016 08:45 AM	Matthew Farist (US06422) Ooltewah, TN 37363 USA	\$10.01
70036	04/20/2016 10:55 AM	Destinee Higgs (US061496) Jackson, TN 38305 USA	\$10.01
67997	04/14/2016 10:54 AM	Mathew Joby (US011499) Farmingville, NY 11738 USA	\$10.01
67701	04/13/2016 03:58 PM	Vaishnavi Mahajan (US02257) Santa Clarita, CA 91355 USA	\$15.01
67721	04/12/2016 10:59 AM	Justin Williamson (US011499) Farmingville, NY 11738 USA	\$18.01
66599	04/11/2016 03:35 PM	Hilda Cardenas (US021312) Arvin, CA 93203 USA	\$89.56
65655	04/07/2016 09:15 PM	Katie Duong (US01110) Fresh Meadows, NY 11365 USA	\$25.01

Sales transactions / 66599

Transaction no	66599
Date	04/11/2016 03:35 PM CT
Bill to	Hilda Cardenas (US021312) 900 Varsity Road Arvin, CA 93203 USA
Ship to	Hilda Cardenas c/o N.E.R.D.S. Technology (US021312) 900 Varsity Road Arvin, CA 93203 USA
Customer email	hildacardenas21@gmail.com

Item	Price	Quantity	Amount
Barrel Vending Machine with Single Stand Item number: PDGM04	\$84.50	1	\$84.50
		Subtotal	\$84.50
		Shipping	\$5.00
		Tax	\$0.06
		Total	\$89.56
Payment received (bank transaction ref: #2244583, payment method: Direct debit)			\$89.56

Order notes

-None-

With purchases online you can view the sales transaction and gather a lot of import information for follow up sales and advertising.

Customer email should be added to the list of past customers and should be used to target them for returning sales.



Banker Manager Resources

Go to alangersten.biz

Click **VE Student Training** You will find a number of things you can use this year.



Final Questions?

Contact Information

Alan.Gersten@sausd.us

714-796-7433



Appendix

**Banking and Accounting related Areas
involving the Company Bank**



Special Transactions

Start Up Capital Deposit-Seed Money

This is the amount of money that the owners kick in to start their company, the money exchanged for common shares of stock in the company at \$10 per share. all new companies will receive \$20,000 in seed money

Business Contract Deposit

Can be equal to 75% of your monthly gross payroll x 2 from out of network funds that will be deposited into your company account. They is applied for under Submittal Form – **Payment Request Form**. Typically you must have a written contract that must be attached to the submission.

Business Loan Deposit

This is the estimated operating expenses for the company fro the next 6 months, this money must be paid back as a monthly loan payment. You will apply for this in the portal under Submittal Forms. To get a loan you will need to have a loan request letter, amortization table and business plan to upload for the application

VEI Checks

People who are not part of the network will purchase using checks. They can not exceed 2000 each and must be scanned and sent in for payment through the **Request for Funds** form



Start-up Capital-Seed Money

Name/Description	Account no	Ref#	Amount	Balance
WESTERN REGION CENTRAL OFFICE Additional Start-Up Capital (26,209.5 Shares)	210003855	745642	\$262,095.00	\$1,099,887.64
Alfredo Villasenor (US021114), Phoenix, OR Speedster purchase	630040249	745245	\$899.00	\$837,792.64

Start-up Capital Deposit

This is the amount of money that the owners kick in to start their company, the money exchanged for common shares of stock in the company at \$10 per share. This money will be used to buy all the things the company needs to run the business. The owners in return get stocks certificates stating the number of shares of the company they own. They should have all the same amount.

Purpose of Start-up Capital

This money will be used to buy all the things the company needs to run the business. Things like desks, computers, office supplies, software, chairs, copiers, This money is spent as soon as it is deposited in the form of payments for the assets that you brought to start the business

Each company will start with \$20,000 as seed money when you register your business.



Business Contract

Feb. 5, 2014	Ariana Martinez (US02009), Santa Ana, CA January 1st check	630048142	616040	-\$808.49	\$591,080.96
Feb. 4, 2014	Ready - Set - Go!, Bakersfield, CA Payment for BC COGS for February	610413880	610291	\$84,882.14	\$591,889.45
Feb. 4, 2014	WESTERN REGION CENTRAL OFFICE 2013-14 Business Contract for February	210003855	604335	\$84,882.14	\$507,007.31
Feb. 1, 2014	VEI-WEST CENTRAL BANK, Bakersfield, CA Customer shipping	610119230	602964	-\$6,856.97	\$422,125.17

Business Contract Deposit

Look at the transaction that occurred on February 4th. They are identical. You will see this in the bank each month after you have set up your business contract. This is the job of the sales department and it is an virtual contract with a company or business to business contract.

Apply for this form in the portal [Submittal Forms](#) – [Payment Request Form](#).

Purpose of the Business Contract

With only one hour a day of actually work in the business we would never be able to generate enough money to pay employees. The business contract is there to simulate the money that would be earned if we had a full time business running. Half of the business contract deposits are used for paychecks the other half to pay for the COGS (Cost of Goods). The COGS need to be sent to the central office to pay for your wholesale vendor through Wholesale Market Place order each month.



Business Loan

WESTERN REGION CENTRAL OFFICE 2013-14 Business Loan	210003855	408435	\$230,201.00	\$251,112.50
Aaron Santiago (US02009), Santa Ana, CA payment test	630048193	398202	\$1.00	\$20,911.50

Business Loan Deposit

This is the estimated operating expenses for the company for the next 3-6 months, this money must be paid back as a monthly loan payment. It can also be used to expand the company in times of growth

Purpose of the Business Loan

This is typically what companies are trying to get when they create a business plan, the plan is presented to investors or banks to obtain a loan for a new business or a growing business. This can be a risk for investors, if the business fails they can lose their money, that is why a strong business plan has a better chance of getting the loan.

Please upload the documents below by clicking browse and choosing the file from the directory on your computer.

Loan Request Letter: * No file chosen

Loan Amortization Table: * No file chosen

Business Plan: * No file chosen



Equity Investment Application

Equity Investment Request

New firms may solicit individual investments of up to \$50,000 each in exchange for equity (stock) in the company. Up to three (3) individual investments are allowed per year for a maximum of \$150,000.

Existing firms may solicit individual investments of up to \$40,000 each in exchange for equity (stock) in the company. Up to three (3) individual investments are allowed per year for a maximum of \$120,000.

Equity Investment Requested * Type of firm: *

ex: 400.00
Exclude dollar sign

- New
 Existing

Please provide an overview of your business concept or idea. What products or services will your company offer? Why is there a need for this? What problem are you solving? *

Describe your company's target market. Be specific! Who, exactly, will be your customer? Include Demographic, Geographic, and/or Psychographic attributes. *

Describe the basics of your company's marketing plan: Product, Price, Placement, Promotion *

Venture Capital Investor

Your company will seek investors to invest in your company and give you money for equity or shares in your company. You may have 3 investors of 50,000 for a maximum of \$150,000 per year for a new firm

Application

In order for equity investments to be approved, a letter of support from a business partner must be submitted on their company letter head. In this letter, the angel investor should affirm that they have done the following:

1. Listened to a business pitch from the executive team outlining the firm's business plan, including the marketing plan, operating budget, and sales/revenue projections.
2. Reviewed company projections and assumptions.
3. Engaged in Q&A to clarify and guide the firm's direction.

Purpose of Equity Investment

This like the seed money give you starting cash in which to work with and build your business and help it get off the ground.



VEI Checks

VEI Check

These checks will be used to purchase from your company at trade shows, school events, grand opening or any public sales opportunities. The checks are limited to \$2000 maximum and must be scanned and submitted under the Request for Funds in the accounting resources. Once the scanned images of the checks have been received they will deposit the requested amount in your company account and are considered paid.

VIRTUAL ENTERPRISE CENTER THE CALIFORNIA NETWORK OF VIRTUAL ENTERPRISES INTERNATIONAL™ 5801 SUNDALE AVENUE BAKERSFIELD, CA 93309 (661) 827-4513		AUDITOR'S WARRANT NO. 10001
PAY TO THE ORDER OF _____		DATE _____
\$ _____		
DOLLARS		
VirtuBANK 5801 SUNDALE AVENUE BAKERSFIELD, CA 93309 1999-00/5801/1998		
MEMO _____	SIGNATURE _____	
⑆000067894⑆ 12345678⑆ 10001⑆		

What is the purpose of the payment? *

- Grand Opening/In-School Events
- Trade Show Sales
- Business Contract (with Regional Office)
- Business Contract (with Corporate Partner)
- Other

Amount of payment request (ex: \$400.00) *

Is this a one-time payment? *

- Yes
- No

For which month(s) is the payment requested? (Select all that apply) *

- September
- October
- November
- December
- January
- February
- March
- April
- May
- June

Upload Supporting Documents: *

Additional Information (ex. name of corporate partner):

Submit

Wholesale Marketplace Resources

Go to alangersten.biz

Click VE Student Training You will find a number of things you can use this year.

